



Pacific Islands Development Bank

A regional development bank with financing in Guam, Commonwealth of the Northern Mariana Islands, Palau, Chuuk, Kosrae, Pohnpei and Yap is seeking qualified applicants for the following position:

LOAN OFFICER

General Responsibilities:

- Maintain current loan portfolio and develop new clients and business opportunities,
- Structure, underwrite, and present loan requests in accordance with loan policies and procedures,
- Lead Loan Department in meeting annual budget and goals,
- Maintain a quality loan portfolio and meet loan delinquency goals,
- Negotiate loan terms and conditions and structure credits,
- Utilize sales expertise to build a portfolio of prospective clients,
- Identify problem loans and recommends workout options
- Develops and maintains extensive knowledge of bank loan products and services
- Actively participates in networking functions and events to enhance the bank's visibility in the market, and
- Prepare required loan reports.

Job Requirements:

- College degree in business, finance, economics or related fields
- Minimum 3 years experience in commercial lending
- Excellent analytical skills are needed to underwrite and monitor loans
- Maintains extensive understanding of loan products and services
- Strong Management and organizational skills
- Excellent written and verbal communication skills
- Goal oriented with a strong sales background
- Excellent negotiation and presentation skills
- Demonstrates high ethical standards and personal integrity

Salaries and Benefits: Negotiable, depending on qualification

Duty Station Guam, U.S.A

How to Apply: Submit updated bio data with 3 reference letters to:
Pacific Islands Development Bank
Suite 204, GCIC Bldg.
414 West Soledad Avenue
Hagatna, Guam 96910 or email resume
To rosa@pacificidb.com

Deadline: August 31, 2009